To: All Officers, Houston Canoe Club

From: Richard D. Isley

Date: December 4, 1986

Re: Club canoes

In my memo to all of you dated November 19, 1986, I stated that the two (2) Blue Hole canoes should be replaced while they still have some resale value.

The following is not a quotation nor is it intended as a solicitation for a quotation, but is for <a href="INFORMATIONAL PURPOSES">INFORMATIONAL PURPOSES</a> only. Formal bids should be taken from all of the outfitters who advertise in our Club's newsletter.

<u>USED</u> CANOE: Blue Hole model OCA-16 ABS not more than two years old and has the following equipment installed in both bow and sterm:

Floatation blocks
Thigh straps
3/8" twisted nylon end ropes (painters)
Kevlar grunch (skid) plates
Bond in type knee pads

Price: \$750.00 each and no sales tax. This canoe new, fully equipped as above, would retail for \$1,075.00 plus \$65.84/tax.

NEW CANOE: Blue Hole model OCA-16 ABS fully equipped as above:

Price: \$966.40 plus 59.19 tax.

Note: One of the Club's Blue Holes is outfitted for a spray cover which cost the Club approximately \$187.00. This should be taken into consideration when making a purchase.

NEW CANOE: Old Town "Discovery". A 17 4" long canoe suitable for both flatwater and most all whitewater found in Texas.

Price: \$595.00 plus \$36.44 tax. This canoe retails for \$651.00 plus \$39.87 tax.

Optional equipment for the Old Town Discovery, similar to the Blue Holes, would runn approximately \$156.00 plus tax per canoe EXTRA.

Because of the different skill levels of the Club members who rent these canoes and the abuse these canoes often receive, I would personally recommend ABS or polyethylene hull construction.

And because these canoes are often abused, they will from time to time need repairs and repair parts. If the Club decides to replace one or two canoes, repair parts should be available (from stock) from the dealer.

Ordering parts direct from the manufacturer, by the dealer, especially gunwales, could be quite expensive and a week to a month to receive. In the case of gunwales, motor freight expense could run more than the gunwales are worth.

Again, I would like to remind all of you that this is not a quotation or a solicitation for a quotation. These figures were put together to give you an idea of what range of money needed if presented to the membership.